The Value and Impact of Shenandoah Community Health

Health centers provide tremendous value and impact to the communities they serve, including JOBS and ECONOMIC STIMULUS, SAVINGS to Medicaid, and ACCESS to care for vulnerable populations.

This report highlights Shenandoah Community Health’s 2017 contributions and savings.

ECONOMIC STIMULUS

- 396 TOTAL JOBS
- 269 HEALTH CENTER JOBS
- 127 OTHER JOBS in the community
- $41 Million TOTAL ECONOMIC IMPACT of current operations
- $25 Million DIRECT HEALTH CENTER SPENDING
- $16 Million COMMUNITY SPENDING
- $6 Million ANNUAL TAX REVENUES
- $2 Million STATE & LOCAL TAX REVENUES
- $4 Million FEDERAL TAX REVENUES

SAVINGS TO MEDICAID

- 24% LOWER COSTS FOR HEALTH CENTER MEDICAID PATIENTS
- $36 Million SAVINGS TO MEDICAID
- 24% LOWER COSTS FOR HEALTH CENTER MEDICAID PATIENTS

ACCESS TO QUALITY CARE

- 134,563 PATIENT VISITS
- 33,437 PATIENTS SERVED
- 88% of patients are LOW-INCOME (Below 200% of the Federal Poverty Level)
- 10,814 CHILD & ADOLESCENT patients
- 30% of patients identify as an ETHNIC OR RACIAL MINORITY
- 22,623 ADULT patients

Capital Link prepared this Value & Impact report using 2017 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2017 IMPLAN Online.

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REFERENCES AND DATA SOURCES


- Access to Quality Care: Bureau of Primary Health Care, HRSA, DHHS, 2017 Uniform Data System.

- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

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**SUMMARY OF 2017 ECONOMIC STIMULUS**

<table>
<thead>
<tr>
<th>Community Impact</th>
<th>Economic</th>
<th>Employment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct</td>
<td>$24,538,649</td>
<td>269</td>
</tr>
<tr>
<td>Indirect</td>
<td>$5,407,321</td>
<td>40</td>
</tr>
<tr>
<td>Induced</td>
<td>$10,800,875</td>
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<tr>
<td><strong>Total</strong></td>
<td>$40,746,845</td>
<td>396</td>
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</tbody>
</table>

**SUMMARY OF 2017 TAX REVENUE**

<table>
<thead>
<tr>
<th>Community Impact</th>
<th>Federal</th>
<th>State</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct</td>
<td>$3,047,045</td>
<td>$643,463</td>
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<tr>
<td>Indirect</td>
<td>$405,607</td>
<td>$291,273</td>
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<tr>
<td>Induced</td>
<td>$780,002</td>
<td>$727,740</td>
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<tr>
<td><strong>Total</strong></td>
<td>$4,232,654</td>
<td>$1,662,476</td>
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<tr>
<td><strong>Total Tax Impact</strong></td>
<td>$5,895,130</td>
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</tr>
</tbody>
</table>

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About Capital Link

Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 20 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of almost 10,000 health center audited financial statements from 2005 to 2017, incorporating approximately 75% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at www.caplink.org.